

# GREEN POINT

RENEWABLE ENERGY SOLUTIONS

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**BusinessAddress:** Shop3, Stormvoël Auto Centre, 18 Stormvoël Road, Kilnerpark, 0186

## **Background**

### **a. Company History**

Green Point Solar headquartered in Pretoria, South Africa and is a full service commercial and utility scale solar energy company providing solar development, manufacturing and financing in Africa. The services and expertise of the direct and selected staff members, with 10 years' experience and knowledge in renewable energy, were brought in to turn this company in to a successful business.

### **b. What we do**

Green Point Solar specializes in the supply and installation of Solar Power Systems from small residential properties and RDP housing, to large commercial applications. Our products include a range of Inverters such as SMA, Victron etc. Solar Panels, Quality Batteries, Solar Geysers, Gas Geysers, Generators, Solar Borehole and Pressure Pumps.

## **Strategy and Vision**

### **a. VisionStatement**

To create a world in which renewable energy improves the quality of life by making extensive use of the limitless alternative source of power supplied by the sun. We are striving to continuously grow our expertise and resources by providing our customers with quality advice and professional workmanship. We strive to have a good relationship with our customers and always put our customer's needs first. We pride ourselves on keeping up to date with the latest trends and technology. We strive to actively promote the Government's vision to provide alternative energy solutions to the habitants of Tshwane, Gauteng as well as the rest of South Africa. We are also committed to growing the wealth of our employees through promotional schemes and contributing more to the communities.

## **b. MissionStatement**

Our company's mission is providing excellent, competed and cost-efficient service while building relationships with staff and clients alike based on integrity and trust. Driven to satisfy our client's dynamic need by giving sound advice and creating tailormade sustainable solutions from our wide range of products, services and back up that will exceed their expectations.

## **c. Values**

Green Point Solar is a clean energy solutions company focused on delivering solar energy systems through a combination of manufacturing and outsourcing. We are passionate and committed to contributing to the reducing of greenhouse gas emissions. We pride ourselves in customer relations and we always put our customer's needs first. We advise our customers with quality advice, educate them with the correct information on our systems to completely adres their solar needs. We are conforming to the latest SABS standards, providing COC's on all installations and our guarantees and warranties are in line with those of the manufacturer's. We are a SESSA registered company.

#### **d. Growth Strategy**

Our goal is to become the leaders in renewable energy. We thrive for diversity, organic growth and growth by acquisition.

### **Products and Services**

#### **a. Products**

- **Solar Panels**
- **Solar Systems**
- **Inverters**
- **Batteries**
- **Solar pumps, borehole and swimming pools**
- **Solar geysers**
- **Gas geysers**

## We Supply the following Brands;

- Synerji
- Meccer
- Luminous
- Chadha Power
- Canadian Solar
- Renewsys
- Pylontech
- Huawei
- AllGrand



**b. Services**

**Parts that GREEN POINT SOLAR Supplies**

- Inverters
- Deep cycle batteries
- Lithium ION batteries
- Regulators/ controllers
- Mounting structures
- Cabling and accessories
- Solar Panels
- Geysers
- Solar geysers
- Gas geysers
- Tubes
- Flat plates
- Heat pumps
- Solar pumps

**The following services are supplied to our clients:**

**PV Section:**

- All PV installations
- PV maintenance
- PV services
- All Solar Water Systems installations
- Solar Water System maintenance
- Off Grid Systems
- UPS Systems



## **Hotwater section**

- Electrical Geyser installation and conversion
- Gas geyser installations
- Solar and electrical Geyser maintenance and repairs
- Solar water heating services.
- Flat plates
- Evacuated tubes
- Solar pumps
- Supply and install all solar configurations, direct or indirect
- Integral systems, high and low pressure
- Closed coupled and split pumps
- Heat pumps
- Swimming pool heat pumps
- Swimming pool heating
- Fault finding assessment and reports

**c. Business Competitiveness**

With quality back up service, Green Point Solar has high standards of workmanship, and pride us on customer relations with customers satisfaction in mind. Our staff are highly qualified, knowledgeable and helpful.

**d. Growth Strategies**

- We have experienced and trained personnel who perform their functions and duties to the highest quality and standards.
- All work is supervised, and our staff have been given the authority and responsibility for ensuring that the requirements of quality service are implemented and maintained.
- Best possible workmanship
- Using the best products
- Ensure good safety standards

## **Management and Ownership**

### **CEO**

Marko Lemke Business and Accredited Financial  
Advisor [marko@greenpointsolar.co.za](mailto:marko@greenpointsolar.co.za)

### **Manager**

Frik van der Merwe  
[frik@greenpointsolar.co.za](mailto:frik@greenpointsolar.co.za)

### **Admin**

Leana Pretorius  
[info@greenpointsolar.co.za](mailto:info@greenpointsolar.co.za)

### **Sales**

Ryno Eksteen  
[Eksteensales@greenpointsolar.co.za](mailto:Eksteensales@greenpointsolar.co.za)

## **Technical**

Ryan Ueckermann (Solar Hot Water Systems)

[technical@greenpointsolar.co.za](mailto:technical@greenpointsolar.co.za)

Devan Maritz (PV Systems)

[pv@greenpointsolar.co.za](mailto:pv@greenpointsolar.co.za)

## **Portfolio**

Residential, Commercial and Rural. Green Point Solar provides its clients with complete and comprehensive support, including consultation regarding the most suitable solutions, training and professional service. Our systems use only the finest components that are manufactured to the highest of standards and strict quality assurance procedures are used. Green Point Solar provides its customers with a structured support service, choice of solutions for their needs, as well as consultation design and education. Our systems are individually designed to be cost effective and reliable.